

## Greater Austin Area

## Residential Statistics



November 2021

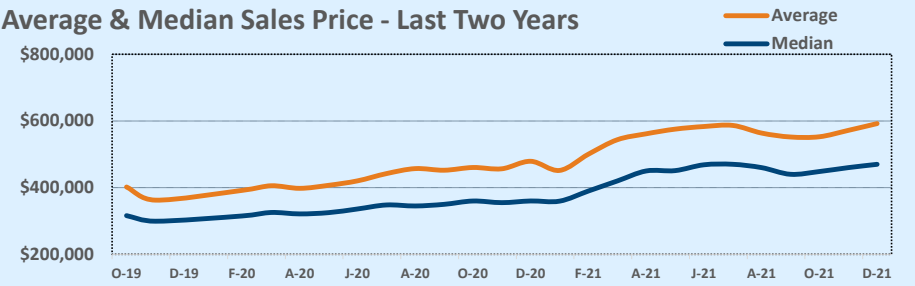
| Listings            | This Month      |                 |              | Year-to-Date     |                  |              |
|---------------------|-----------------|-----------------|--------------|------------------|------------------|--------------|
|                     | Nov 2021        | Nov 2020        | Change       | 2021             | 2020             | Change       |
| Single Family Sales | 3,353           | 3,544           | -5.4%        | 39,857           | 39,560           | +0.8%        |
| Condo/TH Sales      | 403             | 438             | -8.0%        | 5,014            | 4,046            | +23.9%       |
| <b>Total Sales</b>  | <b>3,756</b>    | <b>3,982</b>    | <b>-5.7%</b> | <b>44,871</b>    | <b>43,606</b>    | <b>+2.9%</b> |
| New Homes Only      | 282             | 474             | -40.5%       | 3,138            | 4,989            | -37.1%       |
| Resale Only         | 3,474           | 3,508           | -1.0%        | 41,733           | 38,617           | +8.1%        |
| Sales Volume        | \$2,223,958,143 | \$1,907,563,216 | +16.6%       | \$25,043,011,706 | \$18,899,347,140 | +32.5%       |
| New Listings        | 2,447           | 2,638           | -7.2%        | 50,809           | 47,835           | +6.2%        |
| Pending             | 3,131           | 1,006           | +211.2%      | 6,366            | 40,820           | -84.4%       |
| Withdrawn           | 116             | 245             | -52.7%       | 3,329            | 3,919            | -15.1%       |
| Expired             | --              | --              | --           | --               | --               | --           |
| Months of Inventory | 0.8             | 0.8             | +1.8%        | N/A              | N/A              | --           |

| Average              | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Nov 2021   | Nov 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$587,605  | \$481,602 | +22.0% | \$537,730    | \$438,321 | +22.7% |
| List Price/SqFt      | \$284      | \$223     | +27.2% | \$259        | \$204     | +27.1% |
| Sold Price           | \$592,108  | \$479,047 | +23.6% | \$558,111    | \$433,412 | +28.8% |
| Sold Price/SqFt      | \$287      | \$223     | +27.2% | \$269        | \$202     | +33.2% |
| Sold Price / Orig LP | 100.3%     | 99.9%     | +27.2% | 104.4%       | 98.6%     | +6.0%  |
| Days on Market       | 24         | 35        | -31.4% | 19           | 43        | -55.5% |

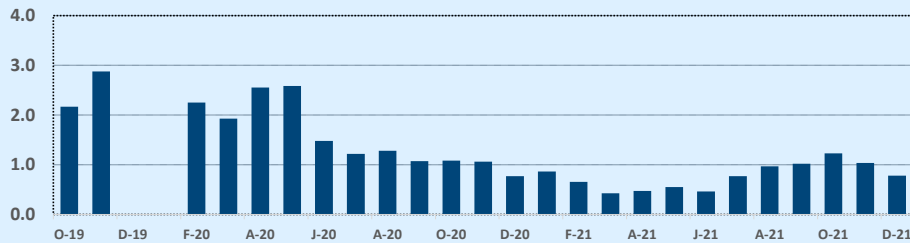
| Median               | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Nov 2021   | Nov 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$465,000  | \$359,000 | +29.5% | \$425,000    | \$340,000 | +25.0% |
| List Price/SqFt      | \$242      | \$182     | +33.1% | \$219        | \$169     | +29.5% |
| Sold Price           | \$469,950  | \$360,000 | +30.5% | \$445,701    | \$339,820 | +31.2% |
| Sold Price/SqFt      | \$246      | \$183     | +34.3% | \$232        | \$169     | +37.4% |
| Sold Price / Orig LP | 100.0%     | 100.0%    | +0.0%  | 102.0%       | 100.0%    | +2.0%  |
| Days on Market       | 9          | 9         | --     | 6            | 14        | -57.1% |

| Price Range          | This Month   |              |           | Year-to-Date  |               |           |
|----------------------|--------------|--------------|-----------|---------------|---------------|-----------|
|                      | New          | Sales        | DOM       | New           | Sales         | DOM       |
| \$149,999 or under   | 32           | 35           | 38        | 563           | 528           | 34        |
| \$150,000- \$199,999 | 59           | 46           | 20        | 1,045         | 945           | 28        |
| \$200,000- \$249,999 | 58           | 103          | 30        | 2,031         | 2,148         | 21        |
| \$250,000- \$299,999 | 176          | 186          | 15        | 4,540         | 3,805         | 19        |
| \$300,000- \$349,999 | 242          | 335          | 20        | 5,238         | 4,788         | 15        |
| \$350,000- \$399,999 | 452          | 493          | 17        | 6,839         | 5,405         | 15        |
| \$400,000- \$449,999 | 350          | 425          | 16        | 5,131         | 5,003         | 16        |
| \$450,000- \$499,999 | 252          | 389          | 24        | 4,909         | 3,917         | 17        |
| \$500,000- \$549,999 | 175          | 290          | 25        | 3,117         | 3,099         | 16        |
| \$550,000- \$599,999 | 140          | 261          | 20        | 3,244         | 2,575         | 18        |
| \$600,000- \$699,999 | 190          | 314          | 26        | 4,126         | 3,774         | 19        |
| \$700,000- \$799,999 | 115          | 217          | 29        | 2,810         | 2,553         | 21        |
| \$800,000- \$899,999 | 84           | 149          | 41        | 1,859         | 1,743         | 23        |
| \$900,000- \$999,999 | 44           | 92           | 30        | 1,333         | 1,051         | 22        |
| \$1M - \$1.99M       | 123          | 266          | 33        | 3,088         | 2,872         | 27        |
| \$2M - \$2.99M       | 26           | 42           | 29        | 550           | 423           | 42        |
| \$3M+                | 26           | 26           | 74        | 386           | 242           | 92        |
| <b>Totals</b>        | <b>2,447</b> | <b>3,756</b> | <b>24</b> | <b>50,809</b> | <b>44,871</b> | <b>19</b> |

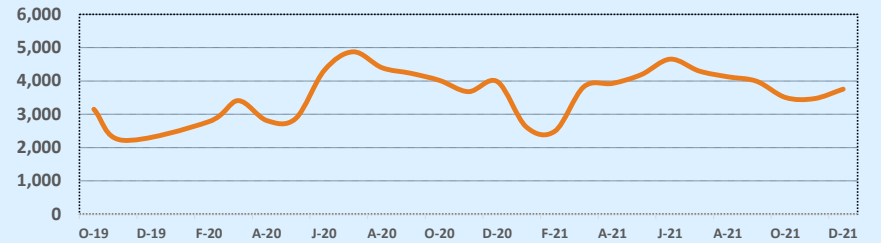
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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